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Quality work gets rubber stamped

A SMALL North-East calibration firm has been named preferred supplier for a blue-chip engineering company.

Siemens Transmission and Distribution field installation team has confirmed Newcastle-based AMECaL as its preferred supplier for the calibration of all its testing and measuring equipment.

Siemens provides design and construction of onshore substations for national electricity supply. Sales and marketing manager at AMECaL, David Heppell, said: "We have had work from Siemens for several years but this is a rubber stamp. It has reached a point with us where it is very comfortable with the quality and depth of service we offer."

Mr Heppell believed the association would help the company, employing six, win work in the growing renewable energy field and other energy sectors. He said: "The Siemen's name opens doors and allows us to go that extra step to other blue chip companies. A lot of firms on our doorstep don't know exactly what we do and it allows us to take that extra step and say we can do that job for you."

Howard Oley, of Siemens, said: "AMECaL is a preferred supplier for very good reason.

"It's not only because of its UKAS Accreditation, or because it handles a wide range of instrumentation, though these are obviously vitally important. It provides a comprehensive, reliable and professional service, but also an immensely useful range of ancillary services to help streamline operations across the UK and offshore."